

During the COVID pandemic, we have remained open for business and have served our clients with new fundings to support growth.

First Midwest Bank's Sponsor Finance Group provides cash flow-based financing to middle market companies backed by private equity sponsors. Credit facilities are used to support initial buyouts and subsequent add-on acquisitions, refinancing and recapitalizations. Our relationship-based approach provides consistency and continuity for our clients. Sponsors will work with the same First Midwest team from early deal stages through closing and post-close portfolio management. Our dedicated experts focus on **speed**, reliability and certainty of **closing**,* as well as **flexibility** throughout the life of the transaction.

TARGET MARKET

- ◆ EBITDA of \$5 million and greater
- ◆ Sponsors and / or portfolio companies located across the Greater Midwest
- ◆ Experienced management team
- ◆ Strong / defensible market positions
- ◆ Diversified revenue base
- ◆ Predictable / sustainable cash flows

LOAN PROFILE*

- ◆ Revolvers, term loans, cap-ex facilities and delayed draw facilities
- ◆ Buyouts, recapitalizations, refinancings and add-on acquisitions
- ◆ Loan structure based on multiple of EBITDA / cash flow, and other factors
- ◆ Structures may include third-party mezzanine debt
- ◆ Syndication capabilities support growing credit facilities
- ◆ Hold sizes up to \$25 million

SELECT SPONSOR RELATIONSHIPS



GET CONNECTED

Joe Angel

SVP, Head of Structured Finance
Joseph.Angel@FirstMidwest.com
708.831.7225

Jeff Skinner

Senior Vice President
Jeffrey.Skinner@FirstMidwest.com
708.831.7477

Michael Grabarz

Senior Vice President
Michael.Grabarz@FirstMidwest.com
708.831.7363

Molly Tomazin

Vice President
Molly.Tomazin@FirstMidwest.com
708.831.7485

Matt Keilman

Associate
Matthew.Keilman@FirstMidwest.com
708.831.7572

Ulises Covarrubias

Analyst
Ulises.Covarrubias@FirstMidwest.com
708.831.7591



SELECT RECENT TRANSACTIONS*

<p>BRANDED BEVERAGE MANUFACTURER</p> <p>\$15,000,000</p> <p>DIVIDEND RECAPITALIZATION</p> <p>MARCH 2021</p>	<p>TESTING & INSPECTION SERVICES</p> <p>\$21,800,000</p> <p>AMEND & EXTEND FACILITY</p> <p>MARCH 2021</p>	<p>BRANDED CONSUMER PRODUCTS</p> <p>\$10,000,000</p> <p>ACQUISITION FINANCING</p> <p>JANUARY 2021</p>
<p>CABINET MANUFACTURER</p> <p>\$22,500,000</p> <p>ACQUISITION FINANCING</p> <p>DECEMBER 2020</p>	<p>ENGINEERING & INSPECTION SERVICES</p> <p>\$25,000,000</p> <p>ACQUISITION FINANCING</p> <p>DECEMBER 2020</p>	<p>DENTAL SUPPORT ORGANIZATION</p> <p>\$12,600,000</p> <p>ACQUISITION FINANCING</p> <p>DECEMBER 2020</p>
<p>RESIDENTIAL HOME BUILDER INSPECTION SERVICES</p> <p>\$10,000,000</p> <p>ACQUISITION FINANCING</p> <p>NOVEMBER 2020</p>	<p>WATER & WASTEWATER SERVICES</p> <p>\$15,000,000</p> <p>ACQUISITION FINANCING</p> <p>NOVEMBER 2020</p>	<p>MANUFACTURER OF PUZZLES & BOARD GAMES</p> <p>\$13,000,000</p> <p>DIVIDEND RECAPITALIZATION</p> <p>NOVEMBER 2020</p>
<p>GOVERNMENT CONTRACTOR</p> <p>\$14,200,000</p> <p>ADD-ON ACQUISITION FINANCING</p> <p>NOVEMBER 2020</p>	<p>LABORATORY ANIMAL WATERING & MONITORING SOLUTIONS</p> <p>\$7,000,000</p> <p>FIRST OUT REVOLVING LINE OF CREDIT</p> <p>OCTOBER 2020</p>	<p>CABINET MANUFACTURER</p> <p>\$13,000,000</p> <p>ADD-ON RECAPITALIZATION</p> <p>OCTOBER 2020</p>
<p>ENGINEERING & INSPECTION SERVICES PROVIDER</p> <p>\$9,000,000</p> <p>ADD-ON ACQUISITION FINANCING</p> <p>SEPTEMBER 2020</p>	<p>BUILDING PRODUCTS DISTRIBUTOR</p> <p>\$11,000,000</p> <p>ADD-ON ACQUISITION FINANCING</p> <p>AUGUST 2020</p>	<p>PAVING CONTRACTOR</p> <p>\$30,000,000</p> <p>AMEND & EXTEND FACILITY</p> <p>AUGUST 2020</p>

*Dollar amounts represent First Midwest Bank's hold at closing.