

First Midwest Bank's Sponsor Finance Group provides cash flow-based financing to middle market companies backed by private equity sponsors. Credit facilities are used to support initial buyouts and subsequent add-on acquisitions, refinancing and recapitalizations. Our relationship-based approach provides consistency and continuity for our clients. Sponsors will work with the same First Midwest team from early deal stages through closing and post-close portfolio management. Our dedicated experts focus on **speed**, reliability and certainty of **closing**,* as well as **flexibility** throughout the life of the transaction.



TARGET MARKET

- ◆ EBITDA of \$5 million and greater
- ◆ Sponsors and / or portfolio companies located across the Greater Midwest
- ◆ Experienced management team
- ◆ Strong / defensible market positions
- ◆ Diversified revenue base
- ◆ Predictable / sustainable cash flows

LOAN PROFILE*

- ◆ Revolvers, term loans, cap-ex facilities and delayed draw facilities
- ◆ Buyouts, recapitalizations, refinancings and add-on acquisitions
- ◆ Loan structure based on multiple of EBITDA / cash flow, and other factors
- ◆ Structures may include third-party mezzanine debt
- ◆ Syndication capabilities support growing credit facilities
- ◆ Hold sizes up to \$25 million

SELECT SPONSOR RELATIONSHIPS



GET CONNECTED

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First Midwest Bank

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Sponsor Finance Group

SELECT RECENT TRANSACTIONS*

SPECIALTY PLASTICS
MANUFACTURER
\$36,000,000

ACQUISITION FINANCING

OCTOBER 2021

SPECIALTY SHOE
MANUFACTURER
\$14,000,000

ACQUISITION FINANCING

OCTOBER 2021

ADVERTISING
SERVICES PROVIDER
\$24,500,000

ADD-ON ACQUISITION FINANCING

SEPTEMBER 2021

MANUFACTURER OF REFRIGERATED
DISPLAY CASES
\$13,000,000

MEZZANINE REFINANCING

SEPTEMBER 2021

GOVERNMENT
CONTRACTOR
\$18,500,000

ADD-ON ACQUISITION FINANCING

JULY 2021

IP & ACCOUNTING
CONSULTANCY
\$24,100,000

ADD-ON RECAPITALIZATION

MAY 2021

BRANDED BEVERAGE
MANUFACTURER
\$15,000,000

DIVIDEND RECAPITALIZATION

MARCH 2021

TESTING & INSPECTION
SERVICES
\$21,800,000

AMEND & EXTEND FACILITY

MARCH 2021

BRANDED CONSUMER
PRODUCTS
\$10,000,000

ACQUISITION FINANCING

JANUARY 2021

CABINET
MANUFACTURER
\$22,500,000

ACQUISITION FINANCING

DECEMBER 2020

ENGINEERING & INSPECTION
SERVICES
\$25,000,000

ACQUISITION FINANCING

DECEMBER 2020

DENTAL SUPPORT
ORGANIZATION
\$12,600,000

ACQUISITION FINANCING

DECEMBER 2020

RESIDENTIAL HOME BUILDER
INSPECTION SERVICES
\$10,000,000

ACQUISITION FINANCING

NOVEMBER 2020

WATER & WASTEWATER
SERVICES
\$15,000,000

ACQUISITION FINANCING

NOVEMBER 2020

MANUFACTURER OF
PUZZLES & BOARD GAMES
\$13,000,000

DIVIDEND RECAPITALIZATION

NOVEMBER 2020

*Dollar amounts represent First Midwest Bank's hold at closing.